REGIONAL ROUND-UP:

Streamlining relocation



Quintessential Relocation Consultants (QRC) provides bespoke relocation solutions for private individuals and companies seeking to move their home, staff or business to Jersey or Guernsey. Local housing regulations can be a minefield for clients, and as they differ slightly on each island, QRC has an office in both locations in order to deliver high quality, local expertise.

QRC has a varied client base. We work with local businesses recruiting new staff, international RMCs, and increasingly, private clients and HNWIs. Although the service each client requires may be completely different, our approach, attention to detail and desire to ensure that each move is professionally managed does not alter.

In order to streamline the relocation process for businesses, QRC offers a choice of packages with a selection of add-ons. Just as each client is unique, our menu of services allows a fully flexible and individual solution. Corporate clients have the security of fixing a budget, whilst their staff enjoy the freedom of selecting those items on the menu that they find most helpful or relevant

One of the biggest challenges facing corporate clients and RMCs is budget. The bottom line is a key concern, and often results in reducing what we believe to be one of the most crucial aspects of a successful relocation – the settling-in.

A successful assignment relies on so much more than simply finding an appropriate place to live. Our main concern is to ensure that assignees assimilate quickly and happily into their new location, that family life continues without disruption and that the productivity of key members of staff is maintained.

However, where settling-in services fall outside of the relocation budget, we do not leave our clients high and dry. QRC has developed a library of information sheets in addition to the traditional 'welcome pack'. This resource consists of extremely detailed information about all aspects of island life including sat nav codes for supermarkets and government offices as well as guidance on how to complete forms and the legal formalities that need to be taken care of. Of course, QRC would prefer to provide a full and comprehensive settling-in service for all clients in person, but where this is not possible, our information sheets and three month telephone helpline service go some way to bridging the gap.

The enviable work/life balance offered by the Channel Islands ensures that they continue to

be a popular destination for entrepreneurs and HNWIs. A steady increase in enquiries from private clients requiring expert guidance on the legalities of relocating to one of the islands proves that the allure of a higher quality of life is tempting successful professionals away from London and other global cities. Our discreet, professional service package for private clients not only includes home-finding, but, where required, a complete turn-key experience including champagne in the fridge, a week's shopping in the larder and freshly-made beds! Recommending tax advisors, accompanied school searches, interior design advice and recruiting domestic staff are just some of the additional services we can organise on a client's behalf.

